In order to promote highest quality of performance in the practice of management consulting, ACME has developed the following standards of good practice for the guidance of the profession. Member firms subscribe to these practices because they make for equitable and satisfactory client relationships and contribute to success in management consulting.

1. We will strive continually to advance and protect the standards of the management consulting profession. We will strive continually to improve our knowledge, skills, and techniques, and will make available to our clients the benefits of our professional attainments.

2. We recognize our responsibilities to the public interest and to our profession to contribute to the development and understanding of better ways to manage the various formal institutions in our society. By reason of education, experience, and broad contact with management problems in a variety of institutions, management consultants are especially qualified to recognize opportunities for improving managerial and operating processes; and they have an obligation to share their knowledge with managers and their colleagues in the profession.

3. We recognize our responsibility to the profession to share with our colleagues the methods and techniques we utilize in serving clients. But we will not knowingly, without their permission, use proprietary data, procedures, materials, or techniques that other management consultants have developed but not released for public use.

4. We will not make offers of employment to consultants on the staffs of other consulting firms without first informing them. We will not engage in wholesale or mass recruiting of consultants from other consulting firms. If we are approached by consultants of other consulting firms regarding employment in our firm or in that of a client, we will handle each situation in a way that will be fair to the consultant, the firm, and the client.

5. We will not solicit employees of clients for employment by us or by others, except with the consent of the client. If we are approached by employees of clients regarding employment in our firm or in that of another client, we will make certain that we have our clients' consent before entering into any negotiations with employees.

6. We will continually evaluate the quality of the work done by our staff to insure, insofar as is possible, that all of our engagements are conducted in a competent manner.

7. We will endeavor to provide opportunity for the professional development of those who enter the profession, by assisting them to acquire a full understanding of the functions, duties, and responsibilities of management consultants, and to keep up with significant advances in their areas of practice.

8. We will administer the internal and external affairs of our firm in the best interest of the profession at all times.

9. We will not advertise our services in self-laudatory language or in any other manner derogatory to the dignity of the profession.

10. We will respect the professional reputation and practice of other management consultants. This does not remove the moral obligation to expose unethical conduct of fellow members of the profession to the proper authorities.

11. We will strive to broaden public understanding and enhance public regard and confidence in the management consulting profession, so that management consultants can perform their proper function in society effectively. We will conduct ourselves so as to reflect credit on the profession and to inspire the confidence, respect, and trust of clients and the public. In the course of our practice, we will strive to maintain a wholly professional attitude toward those we serve, toward those who assist us in our practice, toward our fellow consultants, toward the members of other professions, and the practitioners of applied arts and sciences.

Association of Consulting Management Engineers, Inc.

Professional Practices

Adopted February 1, 1972
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